



# The Pharmaceutical Powerhouse of Tomorrow 30 August - 01 September 2023 COEX, Seoul, Korea

Deadline: July 14(Fri), 2023

### ■ Section 1. General Information

▶ Please kindly fill in the form below and submit e-brochure of your company's products with this document. All fields are mandatory.

this document. All fields	
Business Card	*Please attach your business card in email when you send this document back:  *Please submit e-brochure of your company's products with this document.
First name	Last Name Mr/ Ms/ Mrs/ Dr/ etc
Company/Organisation Name	
Business Type	☐ Importer ☐ Distributor ☐ Manufacturer ☐ Licensee ☐ Others
Address	Zip Code
Website	Email
Telephone	Mobile
Function	<ul> <li>□ Owner / Chairman / CEO / GM</li> <li>□ Purchasing Management-Buyer</li> <li>□ Sales</li> <li>□ Marketing / Communications</li> <li>□ Production / R&amp;D / Quality</li> <li>□ Others (Please specify):</li> </ul>
Purchasing authority	☐ Final ☐ Senior decision maker ☐ Influencer ☐ None
Purchasing budget	□ Below USD 50,000       □ USD 200,000 ~ USD 500,000         □ USD 50,000 ~ 100,000       □ USD 500,000 and above         □ USD 100,000 ~ 200,000       □ None
What is your company's a	Innual turnover (USD)?
If any, please describe yo	our current business relationship with Korea
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Planca doscriba your pur	pose of applying for CPHI & Hi Korea 2023 Hosted Buyer Programme
Please describe your purp	pose of applying for CPHI & HI Korea 2023 Hosted Buyer Programme







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## ■ Section 2. Purchasing Details

What type(s) of product(s)/service(s) are you looking for?
Please kindly tick(√) appropriate category(ies) and briefly describe product(s)/service(s) belonging to each category in the table below. (\*Required)

Product Category	Pro	oduct(s)/service(s)
☐ API		
☐ Generic APIs		
☐ Custom Manufacturing		
☐ Fine Chemicals and Intermediates		
☐ Excipients/Formulation		
☐ Finished Dosage Formulations		
☐ Pharmaceutical Technology, Laboratory and Analytical Equipment		
☐ Biopharmaceuticals		
☐ Pharmaceutical Packaging		
☐ Natural Extracts		
☐ Contract Services - Analytical & Lab Services		
☐ Contract Services – Contract Services		
☐ Contract Services - Pre Clinical Trials, Clinical Trials Stages 1-4, CRO, Clinical Data		
☐ Medical Devices		
☐ Medical Technologies		
Others (Please specify)		
<u>Please Note:</u> Accepted Hosted Buyers ar eligibility, such as function, purchasing decision is final.		
$\square$ Please tick ( $\checkmark$ ) here to indicate that th have provided are true and correct.	e general informatior	n and the purchasing details you
Date	Name	Signature







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### ■ Section 3. Terms & Conditions

▶ By participating in Hosted Buyer Programme of CPHI & Hi Korea 2023, you automatically accept the following terms and conditions defined by the secretariat.

#### 1. General

- ① Once you have been selected as a Hosted Buyer, you are not allowed to change the person in the list to other. (Exceptions are made only when a person of higher position comes.)
- 2) Overview of Hosted Buyer Programme process is as follows;



- 3 Who qualifies:
  - Applicants in charge of planning or making purchase decisions to source Pharma and Biorelated/Health Ingredient products and services
  - Applicants wishing to promote their sales will not be accepted into this programme.

#### 2. Hosted Buyers will be committed to:

- Attend at least six (6) verified meetings with exhibitors during at two (2) days of attendance of CPHI & Hi Korea 2023.
  - Hosted Buyers may pre-schedule their meetings via Online Matchmaking System at their discretion. The login details will be emailed from the secretariat.
  - Attendance at meetings onsite may be monitored by an assisting staff in the venue to prevent non-attendance.
- ② Hosted Buyer should be punctual and ready before the meeting has started.
  - Buyers not in the meeting on time may have a disadvantage when they apply for the next year Hosted Buyer Programme.
- 3 Attend 15-20 minutes interview with the secretariat to present Meeting Report to verify their meetings.

#### 3. Benefits

- 3 nights accommodation
  - InterContinental Seoul COEX
  - Breakfast included

### **Terms and conditions**;

- A copy of Buyer's passport and flight ticket should be submitted to the secretariat for a hotel reservation.
- Hotel reservation will be made by the secretariat and hotel change by a buyer is not allowed.







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- The secretariat will pay the hotel fee directly to the hotel following a review progress of report submitted. If a hosted buyer fails to their commitments above, the hotel fee will be charged to the hosted buyer.
- 2 VIP Badge and access to a designated lounge
- 3 Lunch box

4. Announcement of select	LION	resu	ILS
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	of CPHI & Hi Korea Host		idei stood	and agre	ed to the t	terins and
□ Places ti	ck ( A horo to indicate	that you have read, un	darstood	and agra	ad to the	torms and
	cretariat will individua an <u>July 20</u> th (Thu), 2023	lly inform applicants ab <u>3</u> .	oout the	selection	results by	email no _

